

## **Biographical Information**

### **Joe Hancock**

Joe Hancock, HighGround's Vice President and General Counsel, has more than 25 years of experience as a legal expert and esteemed speaker in areas of nonprofit, trust, estate and charitable tax law. At HighGround, Joe counsels institutional clients regarding charitable law, gift requirements, and issues affecting nonprofit status. He serves HighGround's individual clients by guiding them through charitable gift giving and tax and estate planning. He also monitors state and federal legislation that may impact nonprofit organizations and educates clients regarding applicable regulations.

Before rejoining HighGround in 2002 (Joe previously worked for HighGround from 1996-1999), Joe worked for the Children's Medical Center of Dallas (now Children's Health) where he counseled major donors in matters of charitable tax and estate planning, prepared gift planning proposals, drafted promotional materials and hospital policies, and administered estates through probate which benefited the hospital.

Joe holds a BBA from Baylor University as well as MBA and JD degrees from the University of Arkansas.