

“Looking a Gift Horse in the Mouth...”

When a donor offers a real property donation, a non-profit must evaluate whether the real property donation will further an organization’s mission, and how to vet the donation to determine value, identify possible liabilities, determine how to manage real property assets during the term of the organization’s ownership, and ascertain when it is the right time to sell. This program shall serve as an introduction to strategies for evaluation real property donations, including how to build a donation policy for these unique assets.