



Beth Jo Zeitzer is the President and Designated Broker of R.O.I. Properties. Founded in 2003, R.O.I. Properties is a full service real estate brokerage and consulting firm focused on serving non-profit organizations' real estate needs, including the acquisition, leasing, sale and sale leaseback of all commercial and residential asset classes, including office, special use, schools, group homes, senior living and rehabilitation facilities.

Prior to founding R.O.I., Beth Jo was the Director of Commercial Properties at Del Webb, where she developed, managed and sold a \$96 million, 600-acre commercial property portfolio including neighborhood and regional retail centers, corporate, medical and professional offices, business parks, light industrial, public use and multi-family properties.

Before serving as Director of Commercial Properties for Del Webb, Beth Jo, who is an attorney by training, served as Corporate Counsel for Del Webb Corporation. Prior to that, Beth Jo was in private practice, performing loan workouts and real estate transactions during the RTC period. She is a graduate of the University of Arizona with a B.A. in General Studies (with Real Estate and Marketing Emphasis) and the University of San Diego Law School, where she was the Research Editor of the Law Review, and the recipient of the Hahn Award for Excellence in Real Estate.

Beth Jo is a licensed attorney in the States of Arizona and California, as well as a licensed Real Estate Broker in Arizona. She is also a Real Estate Special Commissioner (Judicial Branch of Arizona, Maricopa County). Beth Jo was named one of the 50 Most Influential Women in Arizona Business, by AZ Business Magazine, in 2013. She is a Board Member of APLA (Arizona Private Lenders Association), Past President of AZCREW (Arizona Commercial Real Estate Women), Past President of TMA (Turnaround Management Association), a member of the Arizona Bankers Association, Arizona Trustee Association, Valley Partnership, Urban Land Institute, California Receivers Forum, the Arizona Credit Union Collectors Council, Risk Management Association and other Real Estate trade organizations.