

## Bio for Jim Gumpert

Jim Gumpert, a native New Yorker, graduated from Cornell University with a BA in Psychology and received his Masters degree from the University of Colorado in Organizational Development. After graduation, Jim and his wife moved to Colorado which they have called their home since 1974. Jim's professional career has included over 35 years of resource development experience including everything from working in a one-person shop to the head of the Planned Giving and Major Gifts department for the Boys & Girls Clubs of America (BGCA), a national charity of 1100 affiliate organizations.

At Boys & Girls Clubs of America, Jim supervised a professional staff of all planned giving services to the all Clubs throughout the country. In 2010, Jim developed and led a very successful pilot program for a Major Gifts Strategy. The success of the pilot led to the development of the Advancing Philanthropy Program as a new resource for staff and board members where they go through an intense training effort and are followed up in the field by professional staff consultants. Jim supervised the program and acted as faculty until he retired in December of 2015. Jim is now an adjunct professor at the University of Denver in Philanthropy and Leadership, is a frequent speaker at Planned Giving Conference and offers resource development counseling and consulting services.

Jim has two children, two grandchildren, and two dogs. Jim splits time in Denver and in the mountains at his cabin. He is an avid fisherman, enjoys baseball and hockey, and is a board member and mentor to several Colorado non-profits.