

# Robert Sharpe, Jr.

Gift Planning Expert with the Sharpe Group



Robert Sharpe, Jr. is president of [The Sharpe Group](#) and has over 25 years of nonprofit fund development experience. He has helped hundreds of leading nonprofit organizations and institutions in implementing their major gift and endowment efforts. Since joining The Sharpe Group in 1981, he has become one of the best-known gift planning experts in the country.

Robert has written numerous articles on a variety of gift planning topics. His remarks on charitable giving have been featured in leading publications and media including the *Wall Street Journal*, *The New York Times*, *Newsweek*, *Forbes*, *Smart Money*, *CBS Market Watch*, *The Chronicle of Philanthropy*, *Trusts & Estates*, *Kiplinger's*, and other national media.

**PGAC Presentations: Lunch Keynote:**

**Fundamentals 9:40am:**

**“What are Donors are Trying to Tell Us?”**

**“The Future of Charitable Gift Planning”**