

**Judith A. Smith**

*MA, Certified Fund Raising Executive*

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As Senior Director of Planned Giving for the Arizona Community Foundation (ACF), Judi Smith offers nearly four decades of experience in the not-for-profit arena with an extensive background in education, the arts, and nonprofit management. She has been an executive director, a director of planned giving, and an independent consultant to nonprofits. As part of her duties with ACF, she directs the Arizona Endowment Building Institute and teaches the Planned Giving Basics series of classes in planned giving.

Judi's volunteer work in the fundraising profession is extensive. Currently she is President of the Arizona Planned Giving Round Table. She was President of the St. Louis Planned Giving Council 2013 – 2014. Additionally she has served on the Boards of Directors for the Northern Arizona Chapter of the Association of Fundraising Professionals and the St. Louis Chapter of the Association of Fundraising Professionals.

A frequent speaker and trainer, Judi has presented workshops for Bloomerang (webinar), the Wyoming Community Foundation; the Colorado Planned Giving Roundtable; St. Louis Planned Giving Council; the AFP Chapters in mid-Missouri, Central Illinois, Dallas-Fort Worth, and St. Louis; the Arizona Rural Policy Forum. She has taught several portions of the CFRE review course for AFP Chapters in Springfield, MO and St. Louis. She was the keynote speaker for National Philanthropy Day in mid-Missouri in 2014. She conducted strategic planning board retreats/training sessions/workshops for NextStep for Life, Assistance League of St. Louis, The Victim Center, Drury University and the Foundry Art Centre. She made national/international presentations for the 2013 National Hemophilia Foundation conference, 2012 AFP International Conference in Vancouver, and the 2009 national conference of the Association of Donor Relations Professionals.

Her work has garnered various awards from the Council for the Advancement and Support of Education, and in 2005, she received the Outstanding Fundraising Executive Award from the Association of Fundraising Professionals Ozarks Region. She was named Missouri's Outstanding Young Educator in 1976.

An active community volunteer, Judi has served many organizations and agencies, including past Chair of the Greene County (MO) Historic Sites Board, past President of the Missouri Association of Teachers of English, and past President of the Springfield (MO) Area Arts Council. In St. Louis she served two terms on the Board of Directors of the Arts and Education Council. She is a member of Delta Kappa Gamma and PEO.

Judi Smith offers professional expertise in fund development and nonprofit management honed by years of experience with a variety of nonprofit organizations.